Value Chain Interventions for Inclusive Growth

Hubert Schmitz

IDS - Sussex

Horizontal Doing Business Approach

- Red Tape
- Property Rights
- Contract Enforcement
- Other Supply-side Factors

Vertical Value Chain Approach

Linkages

Knowledge and Trust

Power

Demand

Key Insights for Inclusive Growth

Market Access

Acquisition of Capabilities

Distribution of Gains

Why useful for policy and practice?

- Big Picture
- Missing Link
- Performance Gap
 - Leverage
 - Funnel

Does it work? The evidence.

Conclusions of IDS Review (December 2008):

- The are very few impact assessments.
- Some interventions and some forms of targeting are effective.
- It is not possible to state clearly when value chain interventions are a good approach to business development, and when they are not
- Ditto for poverty impact.

Conclusion

Value Chain PLUS

Scaling up is a problem

Vertical advance and horizontal reform

Discuss!

 What are we trying to do? Identify the drivers of change or the binding constraints?

How do we identify the drivers of change?

 How do we judge which are the <u>binding</u> constraints?