Do regulatory reforms matter?

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Commander and Tinn (2007)

- Studies whether DB can be used to explain countries' and firms' performance
- Uses cross-section data for 2006
- Checks for simple correlations with macro level outcomes
- Checks for simple correlations with firms' perceptions of business environment

Eifert (2008)

- Studies the impact of regulatory reform on investment and growth
- Uses panel data 2003-07
- Looks at the characteristics of reformers
- Goes beyond correlations controls for different variables and does panel estimation

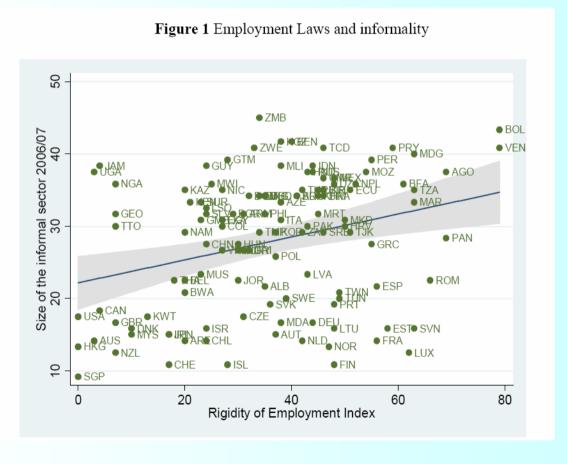
Why does one paper have results while the other does not?

- Levels vs. changes
- Conditional effects Eifert finds results conditional on governance and conditional on income.
- Mis-measurement of outcomes in poor countries

A more detailed look at Commander and Tinn's analysis – macro level results

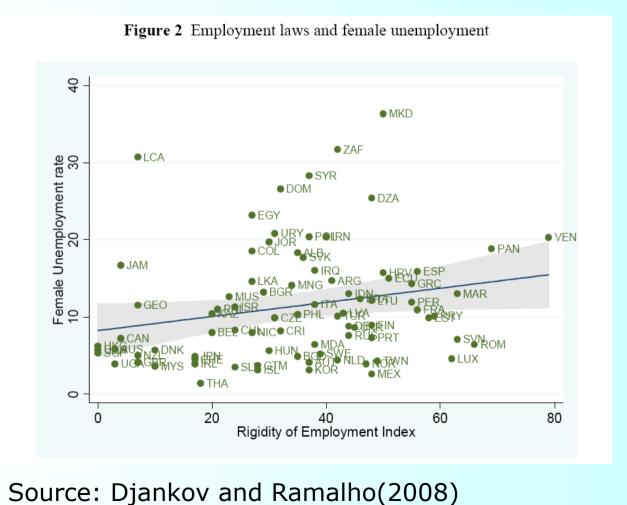
- Selection criteria for correlation size -Why
 0.4 and not just significant?
- Why use just cross-sectional data?
- When is simple too simple?
 - What's the model behind the hypothesis?
- Some hypothesized correlations may not be the relevant ones (for instance protecting investors and R&D per capita)
- Robustness checks using different controls should be done (in particular in the growth regression)

Results from other papers that look at levels of regulation

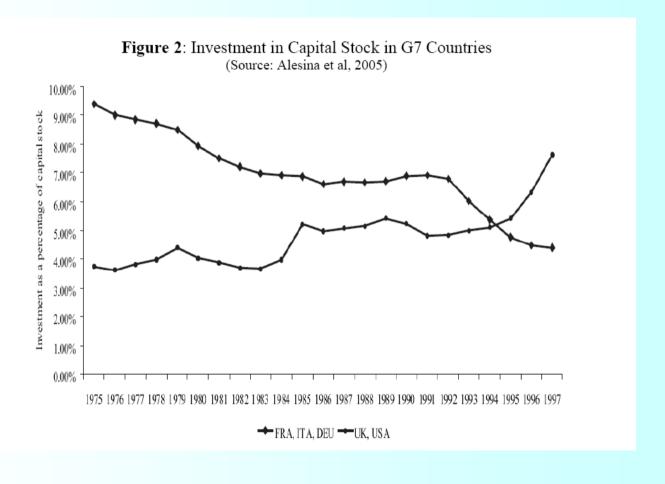


Source: Djankov and Ramalho(2008)

Results from other papers that look at levels of regulation



Results from other papers that look at levels of regulation



A more detailed look at Commander and Tinn's analysis – firm level results

Land ODD	telecom	electricity	transport	land access	tax rates	tax administration
Lagged GDP growth	-0.003	0.021*	0.024***	0.016*	0.069***	0.049***
	[-0.21]	[1.86]	[3.07]	[1.74]	[5.81]	[4.11]
Small	0.038**	-0.013	-0.068***	0.054	-0.013	-0.065**
	[2.16]	[-0.59]	[-3.70]	[0.93]	[-0.35]	[-2.07]
New	0.018	-0.006	0.049	0.112***	-0.009	-0.005
	[0.48]	[-0.18]	[1.28]	[2.98]	[-0.19]	[-0.082]
Observations	31711	36437	35982	35040	35535	35264
Level ODD	customs & trade regulations	labor regulations	skills & education of workers	licensing & operating permits	access to finance	cost of finance
Lagged GDP growth	0.041***	0.033***	0.032***	0.042***	0.038***	0.022**
	[4.97]	[3.15]	[3.18]	[5.12]	[3.51]	[2.31]
Small	-0.282***	-0.237***	-0.208***	-0.059*	0.118***	0.022
	[-7.94]	[-7.86]	[-7.25]	[-1.87]	[3.52]	[0.71]
New	0.025	-0.065*	-0.004	0.089*	0.084*	-0.007
	[0.62]	[-1.81]	[-0.11]	[1.87]	[1.75]	[-0.17]
Observations	31844	34210	34260	35069	35334	28409
Lagged GDP	economic & regulatory policy uncertainty	macroeconomic instability	corruption	crime, theft, disorder	anti- competitive practices	legal system & conflict resolution
growth	0.007	0.026*	0.040***	0.038***	0.022*	0.031***
	[0.61]	[1.95]	[3.40]	[2.74]	[1.67]	[2.68]
Small	-0.042**	-0.065**	-0.01	0.05	0.009	-0.174***
	[-2.01]	[-2.02]	[-0.37]	[1.51]	[0.32]	[-5.97]
New	0.036	-0.002	0.011	0.047	0.075*	-0.001
	[1.06]	[-0.068]	[0.24]	[1.16]	[1.93]	[-0.023]
Observations	35757	29592	34739	35670	35705	28658

Source: Kaplan and Pathania (2008)